## **Specified Investments**

All specified investments will be sterling denominated, with maturities up to a maximum of 1 year, meeting the minimum 'high' rating criteria where applicable.

|  | Minimum 'High'<br>Credit Criteria                 | Use                        |
|--|---|----------------------------|
| Debt Management Agency Deposit Facility                                  | N/a   | In-house and fund managers |
| Term deposits – UK government  | N/a   | In-house and fund managers |
| Term deposits – other LAs  | N/a   | In-house and fund managers |
| Funds on deposit with the Council's main banker – Lloyds Bank – no limit | N/a   | In-house                   |
| Term deposits to 4m– banks *   | AAA or Aaa  | In-house and fund managers |
| Term deposits to 2m– banks *   | AA- or Aa3  | In-house and fund managers |
| Term deposits up to 4m– building societies *                             | with gross assets in excess of £1,000m            | In-house and fund managers |
| Term deposits up to 2m – building societies *                            | with gross assets<br>between £500m and<br>£1,000m | In-house and fund managers |
| Callable deposits  | As above  | In-house and fund managers |
| Certificates of deposits issued by banks and building societies          | As above  | In-house and fund managers |
| Money Market Funds – Constant Net Asset Value                            | AAA   | In-house                   |
| Money Market Funds – Low Volatility Net Asset Value                      | AAA   | In-house                   |
| UK Government Gilts  | AAA   | Fund Managers              |
| Gilt Funds and Bond Funds  | AAA   | Fund Managers              |
| Treasury Bills   | N/a   | Fund Managers              |

<sup>\*</sup> If forward deposits are made by in-house managers, the forward period plus the deal period should not exceed one year in aggregate.

Changes to investment rules were came into force on 3<sup>rd</sup> January 2018 with the introduction of the MIFID (Markets in Financial Instruments Directive) II regulations. Under the new rules, all local authorities are classified as retail counterparties, and authorities have to consider whether to opt up to professional status and for which types of investments. Some investment options are not available to retail counterparties, and as a result Woking Borough Council has opted up to professional status for three out of four of its existing money market funds (Federated, Standard Life and Deutsche). This has not been necessary for the remaining money market fund (LGIM), which would countinue to deal with retail counterparties. A view will be taken going forward on any new investments on a case by case basis and the arrangements will be regularly reviewed as appropriate.

## **Non-Specified Investments**

At the time of placing an investment, a maximum of 35% will be held in aggregate in non-specified investments (including in-house and externally managed funds).

|   | Minimum Credit<br>Criteria | Use               | Max % of total investments | Max.<br>maturity<br>period |
|---|----------------------------|-------------------|----------------------------|----------------------------|
| Term deposits – UK government (with           | N/a                        | In-house and fund | 35%                        | 5 years                    |
| maturities in excess of 1 year)               |                            | managers          |                            |                            |
| Term deposits – other LAs (with maturities in | N/a                        | In-house and fund | 35%                        | 5 years                    |
| excess of 1 year)                             |                            | managers          |                            |                            |
| Term deposits – banks and building societies  | As for specified           | In-house and fund | 35%                        | 5 years                    |
| (with maturities in excess of 1 year)         | investments                | managers          |                            |                            |

| Callable deposits (with maturities in excess of     | As above | In-house and fund | 35% | 5 years |
|---|----------|-------------------|-----|---------|
| 1 year)   |          | managers          |     |         |
| Certificates of deposits issued by banks and        | As above | In-house and fund | 35% | 5 years |
| building societies                                  |          | managers          |     |         |
| UK Government Gilts with maturities in excess       | AAA      | Fund Managers     | 35% | 5 years |
| of 1 year   |          |                   |     |         |
| Bonds issued by multilateral development            | AAA      | In-house on a     | 35% | 5 years |
| banks   |          | 'buy-and-hold'    |     |         |
|   |          | basis. Also for   |     |         |
|   |          | use by fund       |     |         |
|   |          | managers          |     |         |
| Bonds issued by a financial institution which is    | N/a      | In-house on a     | 35% | 5 years |
| guaranteed by the UK government                     |          | 'buy-and-hold'    |     |         |
|   |          | basis. Also for   |     |         |
|   |          | use by fund       |     |         |
|   |          | managers          |     |         |
| Sovereign bond issues (i.e. other than the UK govt) | AAA      | Fund Managers     | 35% | 5 years |
| Corporate Bonds : the use of these                  | N/a      | N/a               | Nil | N/a     |
| investments would constitute capital                |          |                   |     |         |
| expenditure   |          |                   |     |         |
| Floating Rate Notes : the use of these              | N/a      | N/a               | Nil | N/a     |
| investments would constitute capital                |          |                   |     |         |
| expenditure   |          |                   |     |         |

## **Guide to Ratings**

Fitch

| Rating Levels to be used in Treasury Management     |                      |  |  |  |
|---|----------------------|--|--|--|
| AAA   |                      |  |  |  |
| AA+   |                      |  |  |  |
| AA  |                      |  |  |  |
|   |                      |  |  |  |
| Fitch's individual ratings                          | Moody's Bank Fi      |  |  |  |
| measure an institution's                            | represent Moody      |  |  |  |
| intrinsic safety and soundness                      | safety and sound     |  |  |  |
| on a stand-alone basis, and                         | external credit risl |  |  |  |
| provide an assessment of the                        | are addressed by     |  |  |  |
| strength of the institution's                       | addition to comm     |  |  |  |
| financial structure, its                            | also be assigne      |  |  |  |
| performance and its credit                          | institutions such a  |  |  |  |
| (and therefore, risk) profile.                      | government-spon      |  |  |  |
| The laws and accounting                             | national developm    |  |  |  |
| practices that govern the operations, reporting and | BFSR's are a me      |  |  |  |
| disclosure of financial                             | will require assist  |  |  |  |
| information in the country in                       | owners, its indust   |  |  |  |
| which the institution operates,                     | owners, its indust   |  |  |  |
| would have a bearing on the                         | BFSR's do not tal    |  |  |  |
| assessment. These ratings are                       | the bank will        |  |  |  |
| divorced entirely from                              | receive such exte    |  |  |  |
| considerations of external                          | risks arising fro    |  |  |  |
| support, from either parent or                      | interfere with a ba  |  |  |  |
| the government, and are,                            | or foreign currenc   |  |  |  |
| therefore, useful indicators of                     | Factors consider     |  |  |  |
| credit.   | include bank spe     |  |  |  |
| At present, Fitch is the only                       | fundamentals, fra    |  |  |  |

At present, Fitch is the only agency which explicitly states its view of the likely presence of a lender of last resort, either government or parent, with the willingness and the resources to aid a failing financial institution.

Moody's Bank Financial Strength Ratings (BFSRs) represent Moody's opinion of a bank's intrinsic safety and soundness and, as such, exclude certain external credit risks and credit support elements that are addressed by Moody's Bank Deposit Ratings. In addition to commercial banks, Moody's BFSRs may also be assigned to other types of financial institutions such as multilateral development banks, government-sponsored financial institutions and national development financial institutions.

Moodys

Aaa

Aa1

Aa2

BFSR's are a measure of the likelihood that a bank will require assistance from third parties such as its owners, its industry group, or official institutions.

BFSR's do not take into account the probability that the bank will

receive such external support, nor do they address risks arising from sovereign actions that may interfere with a bank's ability to honour its domestic or foreign currency obligations.

Factors considered in the assignment of BFSR's include bank specific elements such as financial fundamentals, franchise value, and business and asset diversification. Although BFSR's exclude the external factors specified above, they do take into account other risk factors in the bank's operating environment, including the strength and prospective performance of the economy, as well as the structure and relative fragility of the financial system, and the quality of banking regulation and supervision.

Long Term credit ratings are based, in varying degrees, on the following considerations:

Standard and Poor's

AAA

AA+

AA

- Likelihood of payment—capacity and willingness of the obligor to meet its financial commitment on an obligation in accordance with the terms of the obligation;
- Nature of and provisions of the obligation;
- Protection afforded by, and relative position of, the obligation in the event of bankruptcy, reorganization, or other arrangement under the laws of bankruptcy and other laws affecting creditors' rights.

Issue ratings are an assessment of default risk, but may incorporate an assessment of relative seniority or ultimate recovery in the event of default